## Zemin (Zachary) Zhong

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INFORMATION Rotman School of Management Email: zachary.zhong@rotman.utoronto.ca

> University of Toronto Website: zacharyzhong.com Toronto, Ontario, M5S 3E6

**CURRENT University of Toronto**, Rotman School of Management **POSITIONS** 

**2017 - Current** 

**Assistant Professor of Marketing** 

Research Fellow, Behavioural Economics in Action at Rotman (BEAR)

**EDUCATION** University of California, Berkeley

Ph.D. in Marketing, Haas School of Business, 2017

The University of Hong Kong

Master of Finance, School of Economics and Finance, 2012

**Peking University** 

Master in Management, HSBC Business School, 2012

B.S. in Chemistry, Yuanpei College, 2009

B.A. in Economics, China Center for Economic Research, 2009

History and Country-of-Origin Effects (with Nan Chen) forthcoming, Marketing Sci-IOURNAL. **PUBLICATIONS** 

Platform Search Design: The Roles of Precision and Price forthcoming, Marketing

Science

Pushing Information: Realized Uncertainty and Notification Design (with Ganesh

Iver) Marketing Science, 2021, 41(1):51-72

Chasing Diamonds and Crowns: Consumer Limited Attention and Seller Response

Management Science, 2021, 68(6):4380-4397

Location Still Matters: Evidence from an Online Shopping Field Experiment (with

John Morgan and David Ong) Journal of Economic Behavior and Organization,

2018, 146, 43-54

WORKING PAPERS Experience and Identity-driven Brand Choice (with Lei Huang and Nan Chen)

The Economic Impact of China's Anti-Corruption Campaign (with Nan Chen)

Regional Inequality, Partnership, and E-Commerce Trade (with Wenyu Zhou, Jiewei

Li and Peng Li)

Information Consumption (with Ganesh Iyer) WORK-IN-**PROGRESS** 

Brand Choice Predicts Corruption (with Han Zhong)

2016

GRANTS Rotman SSHRC Institutional Grant, 2019-2020

Sandra Rotman Centre for Health Sector Strategy Research Grant, 2019-2021

Rotman China Research Grant, 2019, 2020

The NET Institute Summer Grant, 2016

AWARDS ISMS Early-Career Scholars Camp Fellow, 2022

Rotman Teaching Award, 2020, 2021

ISMS Doctoral Dissertation Award, 2017

AMA-Sheth Doctoral Consortium Fellow, 2015

UC Berkeley, Department Fellowship, 2012-2016

Peking University, Distinguished Graduate, 2012

TEACHING EXPERIENCE

## University of Toronto Rotman School of Management

Pricing (MBA, BBA), Instructor 2021-2022

Principles of Marketing (BBA), Instructor & Coordinator (19-21) 2017-2021

**UC Berkeley Haas School of Business** 

The NET Institute Conference

Marketing Strategy (MBA), Reader Fall, 2016

Pricing (MBA and BBA), Reader Spring, 2016/2017

Strategy (MBA), Graduate Student Instructor Fall, 2015

Social Media (MBA), Graduate Student Instructor Fall, 2014

Marketing (BBA), Graduate Student Instructor Spring, 2014

Berkeley Business Academy for Youth (B-BAY), Instructor Summer, 2015

CONFERENCE PRESENTATIONS SICS 2021

Choice Symposium, Marketing Dynamics, Marketing Science, China India Insights Conference, The Future of Brands Conference

Econometric Society North American Summer Meeting 2018

Marketing Science 2017

International IO Conference 2015

INFORMS International Conference 2012

Marketing Science, ESA International Meeting 2011

ESA International Meeting 2010

INVITED TALKS London Business School 2022

University of California, Berkeley, UTSC, Johns Hopkins University 2021

Columbia University 2019

NYU-Shanghai, Peking University 2017

University of Florida, UT-Dallas, University of Minnesota, University of Rochester, University of Toronto, Northwestern University, Chinese University of Hong Kong, HKUST, National University of Singapore, Peking University 2016

PROFESSIONAL AFFILIATIONS

AMA, INFORMS, Econometric Society

ACADEMIC

Editorial Review Board Member:

SERVICES Marketing Science

Ad-hoc Referee:

Management Science, Marketing Science, Journal of Marketing Research, Quantitative Marketing and Economics, Journal of Economics & Management Strategy, Journal of Human Resources, Review of Industrial Organization, Southern Economic Journal, Journal of Behavioral and Experimental Economics

Grant Reviewer: RGC (Hong Kong)

Rotman School of Management: Faculty Search Committee (2022)

MEDIA FEATURES Forbes, Marginal Revolution

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